## **Pennsylvania Turnpike Commission**

Financial Comparison Report - Current Year to Prior Year Net Toll Revenue and Volumes For the Fiscal Period Ended September 30, 2018

|                             | Preliminary Unaudited In Thousands |          |             |            |
|-----------------------------|------------------------------------|----------|-------------|------------|
| Revenues                    | Sep-18                             | Sep-17   | \$ Variance | % Variance |
| Class 1                     | \$60,317                           | \$56,620 | \$3,697     | 6.5%       |
| Class 2-9                   | \$47,341                           | \$42,371 | \$4,970     | 11.7%      |
| Net Discounts & Adjustments | (\$404)                            | (\$576)  | \$172       | (29.9%)    |
| Net Toll Revenue            | \$107,254                          | \$98,415 | \$8,839     | 9.0%       |
|                             |                                    |          |             |            |
| <u>Volumes</u>              | Sep-18                             | Sep-17   | # Variance  | % Variance |
| Class 1                     | 15,309                             | 15,333   | (24)        | (0.2%)     |
| Class 2-9                   | 2,576                              | 2,554    | 22          | 0.9%       |
| Total                       | 17,885                             | 17,887   | (2)         | (0.0%)     |

## Fiscal Year-to-Date (September - 4 months)

|                             | Preliminary Unaudited In Thousands |           |             |            |
|-----------------------------|------------------------------------|-----------|-------------|------------|
| Revenues                    | Sep-18                             | Sep-17    | \$ Variance | % Variance |
| Class 1                     | \$265,825                          | \$248,830 | \$16,995    | 6.8%       |
| Class 2-9                   | \$198,637                          | \$175,172 | \$23,465    | 13.4%      |
| Net Discounts & Adjustments | (\$2,703)                          | (\$2,020) | (\$683)     | 33.8%      |
| Net Toll Revenue            | \$461,759                          | \$421,982 | \$39,777    | 9.4%       |
|                             |                                    |           |             |            |
| <u>Volumes</u>              | Sep-18                             | Sep-17    | # Variance  | % Variance |
| Class 1                     | 64,927                             | 64,249    | 678         | 1.1%       |
| Class 2-9                   | 10,993                             | 10,606    | 387         | 3.6%       |
| Total                       | 75,920                             | 74,855    | 1,065       | 1.4%       |

Effective for the Fiscal Year-period ending September 30, 2018, the Commission is reporting traffic volume for both revenue and non-revenue transactions. Prior to this Fiscal Year period, the Commission only reported traffic volume classified as revenue transactions in its systems. As a result, this Table restates previously reported traffic volumes to reflect this change in reporting methodology. For purposes hereof, a revenue transaction is one that produces toll revenues and a non-revenue transaction may result in toll revenue.